

Partner Assessment Form

A 'prompter' enabling those creating a partnership to ask systematic questions of any potential partner to ensure a good fit with the goals / needs of the partnership. This tool should be used as a starting point for exploring a potential relationship by providing a basis for frank discussions with the key players involved at both senior and operational levels. It is designed to raise appropriate questions - not to provide definitive 'screening'.

<p>DOES THE PROSPECTIVE PARTNER ORGANISATION HAVE...</p>	<p>CURRENT STATUS A review of: • What you know so far • The reliability of your sources of information • Whether you have enough information upon which to base a decision</p>	<p>FURTHER ACTIONS A note of: • Further information required • Remaining concerns • Timetable and criteria for making a decision about suitability</p>
1. A good track record?		
2. Reasonable standing / respect within their own sector?		
3. Reasonable standing / respect from other sectors and other key players?		
4. Wide-ranging and useful contacts they are willing to share?		
5. Access to relevant information / resources / experience?		
6. Skills and competencies that complement those of your organisation and / or other partners?		
7. Sound management and governance structures?		
8. A record of financial stability and reliability?		
9. A stable staff group?		
10. Sticking power when things get tough?		
<p>ARE THE STAFF IN THE PROSPECTIVE PARTNER ORGANISATION . . .</p>		
11. Experienced and reliable in the development of projects?		
12. Successful at mobilising and managing resources?		
13. Good communicators and team players?		